

Message Text

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TO USMISSION EC BRUSSELS

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FOLLOWING RPEAT PARIS 19039 ACTION SECSTATE INFO EC BRUSSELS

MTN GENEVA DATED 23 JUL 75

QUOTE

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DEPT PASS COMMERCE, AGRICULTURE, TREASURY, STR

E.O. 11652: N/A

TAGS: ETRD, GATT

SUBJ: CONGRESSMAN ARCHER ON TNC MEETING

1. CONGRESSMAN ARCHER OF WAYS AND MEANS COMMITTEE, WHO IS MEMBER OF USDEL TO GATT TNC, BRIEFED EMBOFFS JULY 18 ON TNC MEETING JUST CONCLUDED IN GENEVA AND ON HIS VIEWS RE U. . NEGOTIATING POSTURE AND CONGRESSIONAL ATTITUDES.

2. ARCHER WAS CLEARLY UNHAPPY WITH U.S. PROPOSAL FOR "EARLY HARVEST" PACKAGE AGREEMENT BY END 1975. HE SEES IT AS UNSALEABLE AND AS COUNTERPRODUCTIVE IF ATTEMPT IS MADE AND FAILS. HE SAID U.S. CONCESSIONS AND OVER-ALL BALANCE WOULD HAVE TO BE "UNASSAILABLE" IF ADMINISTRATION EXPECTS EARLY CONGRESSIONAL APPROVAL, AND THAT IN ANY CASE SUCH APPROVAL WOULD BE OF LITTLE

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VALUE IN SETTING PATTERN FOR FUTURE CONGRESSIONAL RESPONSE ON MTN ISSUES BECAUSE WHOLE COMPLEXION OF CONGRESS MAY BE CHANGED BY 1976 ELECTIONS. IF "EARLY HARVEST" SHOULD CONTAIN HEAVY CONCESSIONS TO LDC'S, AS

LATTER OBVIOUSLY HOPE, HE THOUGHT EVEN THESE WOULD BE RESISTED BY MANY CONGRESSIONAL ELEMENTS. ARCHER THOUGHT ADMINISTRATION WOULD BE BETTER ADVISED TO PRESENT FIRST PACKAGE IN EARLY 1977.

3. ARCHER WAS ALSO UNEASY ABOUT U.S. TACTIC OF PURSUING GRAINS AGREEMENT IN LONDON AS SEPARATE EXERCISE FROM MTN, WHICH HE FELT WAS MISCONSTRUED AND RESENTED IN TNC. HE DID, HOWEVER, BELIEVE THERE MIGHT BE SOME POSSIBILITY OF GRAIN RESERVE AGREEMENT IN MTN CONTEXT, PERHAPS THROUGH LEASING BY FOREIGN GOVERNMENTS OF U.S. GRAIN STORAGE FACILITIES UNDER APPROPRIATE SAFEGUARDS AS TO UNQUESTIONED ACCESS WHEN NEEDED.

4. ARCHER FELT IT WOULD BE USEFUL IN MTN NEGOTIATIONS, PARTICULARLY ON NTB'S, IF TECHNIQUE COULD BE FOUND FOR ASSIGNING STANDARD VALUES TO EACH CONCESSION, THEREBY PERMITTING COMPUTER ANALYSIS OF POSSIBLE AGREEMENT PACKAGES.

5. COMMITTEE STAFFER MEAGHER, (2#9 -::9.0-.83\$ -4:#34, SAID HE HAD HEARD COMMENT FROM FRENCH OFFICIAL IN GENEVA THAT GOF FINDS AMBASSADOR DENT MORE STRAIGHTFORWARD AND EMPATHETIC AS A NEGOTIATING PARTNER THAN WAS HIS PREDECESSOR.

6. COMMENT: ARCHER OBVIOUSLY VALUES AND ENJOYS HIS ROLE AS MEMBER OF U.S. NEGOTIATING TEAM AND SEEMS TO BE LEARNING FAST. WE FOUND HIM ESEENTIALLY CONSTRUCTIVE AND PRAGMATIC ON TRADE ISSUES AND BELIEVE HE WISHES TO BE, AND COULD BE, EFFECTIVE SPOKESMAN IN CONGRESS FOR ADMINISTRATION MTN PROPOSALS IF HE IS GIVEN FULL OPPORTUNITY TO SHARE IN THEIR FORMULATION AND NEGOTIATION.

GAMMON

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KISSINGER

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